

Manager As Coach: Getting the Best Out of Your Employees



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Effective leaders understand that different situations and individuals call for different approaches.

This half-day workshop introduces coaching skills for guiding individuals and teams toward achieving results by creating a dialogue that leads to awareness and action.

Leaders learn how to recognize and approach each coaching opportunity as a catalyst for success - providing the spark to prompt people toward greater satisfaction, engagement and productivity.

By attending this session, leaders will:

- ❖ Understand when coaching is appropriate
- ❖ Define coaching, its associated traits and behaviors
- ❖ Assess their coaching approach
- ❖ Learn coaching skills: giving feedback, asking questions, active listening
- ❖ Develop a plan for a coaching conversation.